

FISCAL YEAR 2015  
**COMMERCE REPORT**



# mission statement

As a premier gateway and powerhouse for international trade, travel and investment, Broward County's Port Everglades leverages its world-class South Florida facilities and innovative leadership to drive the region's economic vitality and provide unparalleled levels of service, safety, environmental stewardship and community engagement.





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# a message from broward county mayor marty kiar

## **A POWERHOUSE FOR FLORIDA'S ECONOMY**

Port Everglades is an economic powerhouse for Broward County – creating jobs through large-scale construction projects and injecting new dollars into our local marketplace from visiting cruise passengers and international trade.

Approximately 13,300 local residents are employed directly by companies that provide services to Port Everglades. Their jobs are dependent upon the Port's success. These direct jobs account for approximately \$493.6 million in personal income that is circulated in the community through everyday activities such as shopping, dining, paying property taxes and charitable giving.

More than 224,000 people statewide have jobs that are supported – directly, indirectly, induced or related – by Port Everglades. These jobs account for roughly \$8.7 billion in personal income and \$809 million in state and local taxes.

Overall, Port Everglades generates more than \$28 billion worth of economic activity through a diverse combination of cruise, cargo, petroleum, real estate and other revenue-producing enterprises.

In addition to providing economic stability to our community, Port Everglades is a powerhouse on the state, national and global levels. Consider these statistics from Fiscal Year 2015:

#1 seaport in Florida by revenue - \$153 million

#1 container port in Florida and #11 in the United States by volume – more than 1 million TEUs (20-foot equivalent units, the standard measurement for containers)

#1 seaport for exports in Florida - \$13.6 billion exports, \$13.5 billion imports (Calendar year 2014)

#1 U.S. gateway for trade with Latin America (15 percent of all Latin American trade in the U.S.)

#1 refrigerated cargo port in Florida and #7 in the U.S.

#2 petroleum port in Florida –116.8 million barrels

#4 Foreign-Trade Zone for exports in the U.S. with \$9.4 billion in total activity (Calendar year 2014)

Among the top three cruise ports in the world for multi-day passengers – 3.622 million multi-day guests

As a lifetime resident of Broward County, I am committed to maintaining our unique way of life for all residents and future generations. Keeping Port Everglades in the forefront of economic development for Broward County, and as a powerhouse among our nation's seaports, is part of that commitment.

# a message from broward county administrator bertha henry

## **CAPITAL IMPROVEMENTS BENEFIT BUSINESSES AND RESIDENTS**

Our Broward County Commission takes a broad look at our County to determine how our various departments and agencies can best serve the public so the community thrives. This includes the Port Everglades Department, which not only serves our local businesses and residents, but also is a regional powerhouse for the international cruise and cargo industries.

As a self-supporting enterprise fund that does not use local tax dollars for its operations, Port Everglades is in a leadership position to build for future growth. The infrastructure improvements that Port Everglades has invested in benefit all of us.

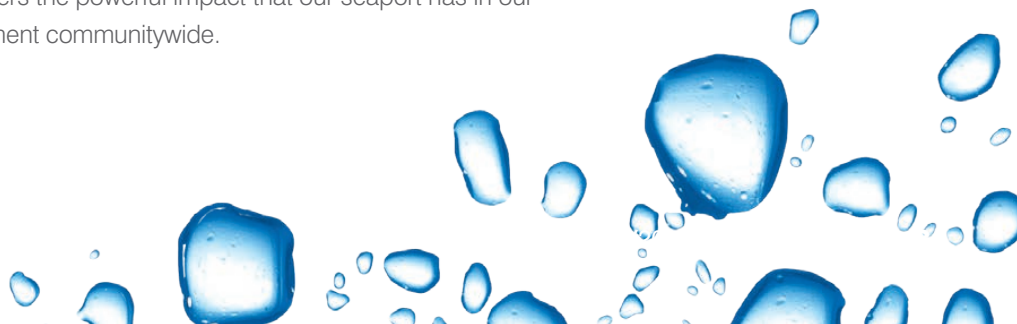
Residents and visitors to the Greater Fort Lauderdale/Broward County Convention Center will notice an immediate benefit from the Seaport and Convention Center Security Improvement Project, which relocated the Port access control checkpoint on Eisenhower Boulevard further south to allow direct access to the Convention Center from Southeast 17th Street. The Northport Parking Garage and Cruise Terminals 1 and 2 were also carved out from the controlled access area of the Port and new security mesh was added around the parking garage.

More cargo berths will be added to the Port's primary container area through the Southport Turning Notch Extension project. The project, slated for completion in 2019, will lengthen the existing deep-water turn-around area for cargo ships from 900 feet to 2,400 feet at the existing depth of 42 feet, which will allow for up to five new cargo berths.

A critical part of the Southport Turning Notch Extension includes replacing 8.7 acres of an existing mangrove conservation easement with a 16.5-acre upland enhancement. Approximately 70,000 new mangroves have been planted and will "trend for success" for one year before the next phase of the Southport Turning Notch Extension can begin. A number of environmental improvements in nearby West Lake Park are also included in the plan. Port officials worked closely with Port users, the environmental community and the Florida Department of Environmental Protection to develop the plan for the new mangrove habitat.

The Florida Department of Transportation, working closely with the Port Everglades Department, completed the Eller Drive Overpass that links the Port directly to I-595, benefiting cruise passengers traveling by car and cargo being transported by truck. The overpass is elevated above the railroad tracks leading into Florida East Coast Railway's Intermodal Container Transfer Facility, which opened in July 2014 and saw a 26 percent volume increase in its first year of operations while helping to reduce air emissions by taking trucks off local roads and highways.

Port Everglades continues to grow, and in doing so brings economic prosperity and well-being to Broward County. Our Commission considers the powerful impact that our seaport has in our community when it plans for future development communitywide.





# a message from chief executive & port director steven m. cernak

## **HARBOR IMPROVEMENTS A MUST FOR SUCCESS**

Ships are getting larger, so they can carry more cargo at a lower cost.

This is critical in Florida, where so many people (i.e. consumers) are now residents that we surpassed New York to become the third-highest populated state in the United States. And, let's not forget Florida's 105 million\* annual tourists and seasonal visitors who also purchase food, clothing and other goods that arrive by ship.

To meet these demands, Broward County's Port Everglades needs deeper and wider channels so today's modern ship fleet can arrive here safely and efficiently.

In June 2015, we received a signed Chief of Engineers Report from the U.S. Army Corps of Engineers that cleared the way for the Port to begin the next phase of deepening and widening its channels, and allows the project to be included in federal legislation expected in 2016 that will authorize construction of similar water and navigation-related projects.

We thank our Broward County Commission and our Congressional Delegation for this achievement. They took our message to Capitol Hill and Tallahassee with determination and perseverance, so that we can begin the pre-construction engineering and design phase and be ready for construction before receiving Congressional authorization.

The project's main features are to deepen the main navigational channels from 42 feet to 48 feet (plus 1-foot required and another 1-foot allowable overdepth for a total of 50 feet), and to deepen and widen the Entrance Channel and parts of the Intracoastal Waterway so cargo ships can pass safely by docked cruise ships.

However, the natural underwater environment is a priority for Port Everglades. It is critical that the Corps' mitigation plans include progressive approaches, coupled with those that have a proven track record for replenishing and enhancing sensitive reef habitats impacted by the dredging.

At Broward County's recommendation, the Corps and the National Marine Fisheries Service developed a "blended" plan that includes traditional and more innovative approaches to environmental mitigation.

A key environmental component of the approved plan includes planting approximately 103,000 new nursery-raised corals over 18 acres of existing reef areas outside the project area, and relocating existing corals in the project area to another five-acre site. This mitigation will replace nearly 15 acres of existing reef habitat.

In addition, the mitigation plan also includes restoring seagrasses and mangroves in West Lake Park, and building environmentally friendly bulkheads throughout the Southport Access Channel on the Intracoastal Waterway.

Business leaders joined Broward County Commissioners and elected officials to celebrate the U.S. Army Corps of Engineers approval for harbor improvements at Port Everglades. During the event, members of the local Congressional Delegation, including Debbie Wasserman Schultz (FL-23), Frederica Wilson (FL-24), and Lois Frankel (FL-22), addressed the need for continued bipartisan support to receive Congressional authorization and funding to move the project forward.



These pioneering approaches will significantly reduce the project's environmental impact from what was originally planned nearly 20 years ago.

I want to credit the Corps, the National Marine Fisheries Service and a multitude of environmental organizations for going back to the drawing board several times to develop an innovative approach to reef mitigation that will put Broward County in the forefront of environmental research and innovation.

We reached a major milestone on this critical project in fiscal year 2015. There is still a lot more to accomplish, but we are moving in the right direction.

*\*VISIT FLORIDA Research, CY 2015*





an economic  
engine above all





**B**usiness diversity and financial stability are key to Port Everglades' success. As a self-supporting enterprise fund of Broward County government, this is important to the Port's ability to grow and operate without using local tax dollars.

In Fiscal Year 2015 (October 1, 2014 through September 30, 2015), the Broward County seaport maintained its record operating revenue from the prior fiscal year with a slight increase to total \$153,324,384. Expenses increased by one percent and gross margin remained steady at \$73,043,673.

Among its accomplishments in FY2015, the Port received a bond rating upgrade from A2 to A1 from Moody's Investors Service on its outstanding senior lien debt. As cited in the rating report, the upgrade is attributable to the Port's strong fundamentals with respect to its size and region of

operation, continued stable financial performance, revenue diversity, strong management team, and competitive position. The Port's bond ratings of A and A- were also affirmed by Fitch and Standard & Poor's respectively.

Port Everglades is a landlord seaport that generates its own revenue through fees for such maritime services as using the docks, cranes and cruise terminals, parking and through land leases. In addition to operating expenses, the revenue generated from Port user fees and leases helps pay for capital improvements that benefit cruise and cargo customers. Readers can learn more about these projects and the economic benefits that Port Everglades generates by reading the messages from Broward County Mayor Marty Kiar, Broward County Administrator Bertha Henry and Port Everglades Department Chief Executive Steven Cernak located on the previous pages of this report.





# new cruise ships, old favorites

Cruise passenger numbers declined during FY2015 after a record topping 4 million passengers in FY2014, but still topped FY2013 counts.

In FY2015, the total number of passengers was 3,773,386, which represents a decrease of 5.7 percent compared to 4,001,354 passengers in FY2014. Multi-day passengers accounted for 3,622,229 of the total, while daily passengers increased by almost 25 percent from FY2014 to 151,157 during FY2015. The increase in daily passengers is attributed to Balearia Ferry Express operating a larger ferry from the Port for several months.

Revenue from cruise activity declined 12 percent from \$59,422,144 in FY2014 to \$52,314,661 in FY2015. Much of the reduction resulted from

Royal Caribbean completing the capital cost recovery payments for the Cruise Terminal 18 improvements completed in 2009.

A total of 39 different cruise ships and one ferry from 10 cruise lines sailed to and from Port Everglades during FY2015, accounting for 889 ship calls compared to 877 the previous fiscal year.

Princess Cruises, the cruise line made famous as the backdrop of the iconic “Love Boat” television series, christened its new *Regal Princess* at Port Everglades on November 5, 2014. The ceremony was a tribute to the Love Boat as all six of the original cast members served as the ship’s godparents, and were joined by 25 of the show’s past guest stars. The star-studded Love Boat-themed festivities, which also launched the

line’s 50th anniversary, celebrated the role the show played in Princess Cruises’ five-decades-long history.

Carnival Cruise Line introduced the 2,980-passenger *Carnival Conquest* to Port Everglades on January 18, 2015. Princess Cruises’ *Ocean Princess*, formerly the *Tahitian Princess*, came to the Port under the new name on December 19, 2014.

Port Everglades also celebrated the re-opening of Cruise Terminal 4, which underwent a \$24 million renovation, with upgrades designed for greater efficiency and guest convenience. This was the sixth cruise terminal to be completely remodeled in five years. The grand re-opening ribbon-cutting ceremony also celebrated Broward 100, the County’s centennial year and commitment to the arts, with period-costumed actors who served



Carnival Conquest replaced Carnival Freedom in FY2015.



Internationally renowned artist Dale Chihuly created a beautiful wall scone installation for Cruise Terminal 4 as part of the Port's continuous investments in creating the ultimate cruise guest experience.



Members of the original cast of the "Love Boat" conducted interviews with morning shows across the county to celebrate Princess Cruise's newest ship, Regal Princess. The crew reunited to participate in the naming ceremony for Regal Princess at Port Everglades and celebrate Princess Cruise's 50th anniversary.

as emcee and hosts. The ceremony was attended by travel agents, elected officials and cruise line executives who toured the modernized cruise terminal and were entertained by grant recipients from Broward's Cultural Division.

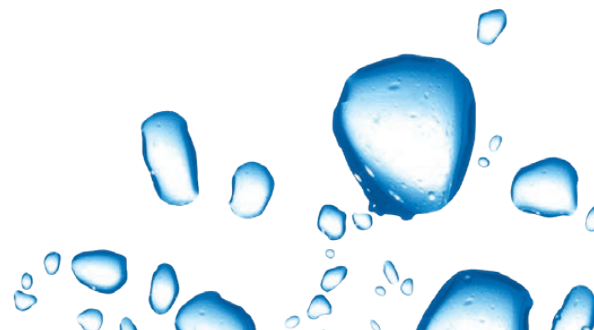
Improvements to the 140,000-square-foot Cruise Terminal 4 include:

- Moving passenger drop-off from the east side of the terminal to the west side to separate the traffic from neighboring Cruise Terminal 2 and reduce traffic congestion
- Providing covered loading/drop-off areas as part of the ground transportation area
- Adding 172 surface parking spaces at ground level adjacent to the ground transportation area

- Replacing the single escalator and older elevators with two new escalators and two new elevators for improved passenger flow
- Improving lighting and acoustics
- Replacing outdated air conditioning with a new, high-efficiency system
- Adding an additional loading bridge to expedite embark and debark processes
- Installing prominent artwork by celebrated glass artist Dale Chihuly and South Florida artist Xavier Cortada
- Receiving Leadership in Energy and Environmental Design (LEED) certification from the U.S. Green Building Council – a first for Port Everglades due to the terminal's energy efficiency and use of sustainable building materials

In addition to the improvements to Cruise Terminal 4, the Port invested nearly \$200,000 earlier this year to upgrade Wi-Fi in each of its nine cruise terminals so guests, as well as shore operations, have speedy Internet access to upload selfies as they board.

U.S. Customs and Border Protection (CBP) also began offering Global Entry to cruise guests at Port Everglades. The Global Entry program allows expedited clearance for pre-approved, low-risk travelers upon arrival back in the United States. CBP's Mobile Passport Control program is on the horizon.





# cargo continues to rise

**B**esting its record 1 million TEU count, containerized cargo volumes at Port Everglades grew another 5 percent during Fiscal Year 2015 to 1,060,506 TEUs (20-foot equivalent units, the industry's standard container measurement). Port officials credit the increase to new and expanded cargo services, and the first full operational year of the Florida East Coast Railway's (FECR) Intermodal Container Transfer Facility (ICTF) at the Port.

Bulk and break bulk cargoes, primarily used in construction, remained steady, although year-over-year revenue increased by 33 percent due to short-term storage of an additional 45,548 tons of steel imports. The Port's Master/Vision Plan calls for a dedicated storage area for break bulk on a site where 10 out-of-service, Port-owned molasses tanks were removed during FY2015.

The FECR celebrated its first-year operating the ICTF at Port Everglades with a 26 percent increase in volume from its older 10-acre facility on Andrews Avenue two miles from the Port. The near-dock 43-acre, state-of-the-art rail facility resulted from a public-private partnership between the FECR, Broward County and the State of Florida. In addition, the Eller Drive Overpass opened early in 2015 to connect

the east end of I-595 directly to the Port's main entrance. The Florida Department of Transportation invested \$42.5 million to build the overpass, which allows vehicles entering Port Everglades to travel unimpeded over two new at-grade rail tracks that lead into the FECR's ICTF. Interstate-595 connects directly to I-95, I-75 and Florida's Turnpike.

Several terminal operators at Port Everglades experienced TEU increases in FY2015, including Crowley, Florida International Terminal, Hyde Shipping, King Ocean, Mediterranean Shipping Company (Port Everglades Terminal) and SeaFreight.

Produce importer, Ayco Farms began operating a five-acre terminal at the Port with a weekly service to import melons from Central America from November through May.

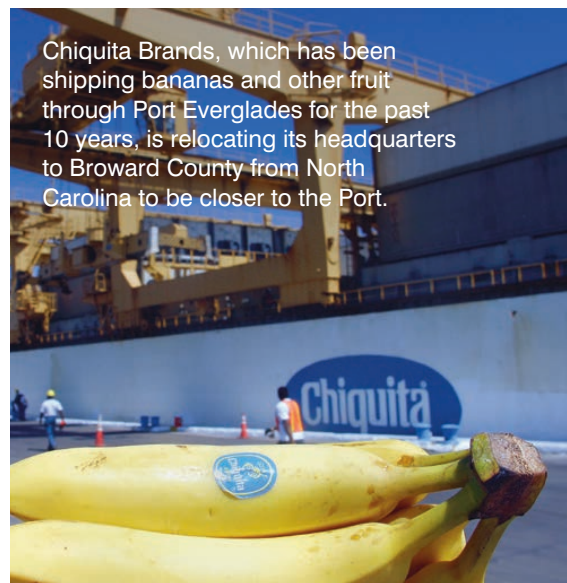
SeaLand and APL's North American Express Service (NAE/ACX) began service to Latin America, which is expected to generate an additional 20,000 TEUs in the next fiscal year. Port Everglades is the first and last U.S. call for this weekly, year-round service.



In addition to providing a valuable logistics asset for Port Everglades customers, the FECR's new rail hub is cutting air emissions by reducing the number of trucks on local roads and highways.



SeaLand re-entered the ocean carrier marketplace and chose Broward County to open its new headquarters.



Chiquita Brands, which has been shipping bananas and other fruit through Port Everglades for the past 10 years, is relocating its headquarters to Broward County from North Carolina to be closer to the Port.

# petroleum fuels south florida

For the second consecutive year, petroleum experienced an upswing attributed to lower consumer prices and a higher demand for jet fuel.

Volumes increased 4 percent from 112,370,083 barrels in FY2014 to 116,856,258 barrels in FY2015. A barrel equals 42 gallons, and is the industry's standard measurement for petroleum products.

Jet fuel, diesel fuel and gasoline had the most significant increases. Approximately 70 percent of the products originated from domestic sources, primarily located along the U.S. Gulf Coast. The remaining 30 percent is foreign-

sourced, originating from the Caribbean, Europe, South America and Asia.

Port Everglades is South Florida's main seaport for receiving petroleum products including gasoline, jet fuel and alternative fuels. Port Everglades has historically been a petroleum seaport and has a long history of supplying the petroleum needs of South Florida. Today, one-fifth of Florida's energy requirements come from petroleum that is stored and distributed by companies located at Port Everglades.



The 12 privately owned petroleum terminal operators and pipeline companies located at Port Everglades supply fuel products to 12 counties in South Florida and four international airports – Fort Lauderdale-Hollywood International (FLL), Miami International (MIA), Palm Beach International (PBI), and Southwest Florida International (RSW).

These companies are on private land that is within the Port's jurisdictional area and adhere to local, state and federal regulations, as well as the Port's Tariff. The Port earns revenue through fees incurred by the tankers and ocean-going barges that offload at the petroleum docks and utilize other Port services.

In FY2015, revenue from petroleum products accounted for 21.4 percent of the Port's total revenue, and increased 12 percent from \$29,363,512 in FY2014 to \$32,749,162 in FY2015.

Federal energy policy requires transportation fuels sold in the United States to contain a minimum volume of renewable fuels. One method fuel companies use to comply with this mandate is by blending ethanol into gasoline. Ethanol, which is often derived from agricultural products grown in the U.S. Midwest, arrives at Port Everglades predominantly by rail. Ethanol accounts for 6,711,863 barrels, or 5.7 percent, of the total 116,856,258 barrels of petroleum that moved through Port Everglades in FY2015.



Port Everglades will begin a capital project to widen Slip 1, the primary slip used for receiving refined petroleum products, by 175 feet to the south to improve operations and accommodate larger vessels. At 813 feet long, 131 feet wide and carrying 8.2 million gallons of jet fuel, the *Ellie Lady*, pictured, is the largest oil tanker to dock at Port Everglades.





Office space is available for lease at the Port Everglades Administration Building on Eller Drive and the Amman Building on Eisenhower Boulevard.

# land & leases

The Port leases land, office space and warehouse space to various private entities serving maritime operations, including steamship lines, steamship agents, stevedoring firms, Foreign-Trade Zone (FTZ) users and many others under the terms of specific leases. Real estate is the fourth highest revenue-producing source at Port Everglades, generating about 11 percent of total Port revenue.

In FY2015, revenue from Port real estate leases climbed 14 percent for a total \$16,178,441 compared to \$14,577,193 in FY2014.

Of the total 500 acres of land area available for lease, 455 acres are occupied, or 91 percent. If undeveloped land of 35 acres is excluded from the total this occupancy increases to 98 percent.

The total leasable (non-Port occupied) warehouse area is approximately 425,000 square feet, of which 355,000 square feet is occupied, or 83 percent. Total leasable (non-Port occupied) office area is approximately 175,000 square feet, of which 155,000 square feet is occupied, or 89 percent. For FY2015, a total of 44 of 47 leases were renewed, a 94 percent retention rate.

Part of the real estate property managed by Port Everglades includes the original Site 1 of FTZ No. 25. FTZs were created to provide special U.S. Customs and Border Protection (CBP) procedures for companies engaged in international trade. FTZ-approved businesses can take advantage of CBP duty-free, duty-deferred and/or duty-reduction programs. By using an FTZ, such as FTZ No. 25 at Port Everglades, businesses that import commodities from outside of the United

States can implement advantageous economic solutions for cargo storage, merchandise manipulation and manufacturing for U.S. markets or redistribution outside of the United States. FTZ No. 25 is Florida's first. Approximately 108 of the total 210 Florida firms served by FTZs enjoy their economic benefits through their relationship with FTZ No. 25.

FTZ No. 25 has expanded to property outside of the Port's jurisdictional area since 2009, when the U.S. FTZ Board approved such expansions.

For example, ProdecoTech, an electronic bicycle (e-bike) manufacturer in Oakland Park, FL, received federal approval to conduct their production activity as a non-contiguous site under Port Everglades FTZ No. 25, which allows the company to save approximately 4 percent of the





Broward County's Cultural Division selected artist William Savarese to create the first VisualEYES mural for Broward County's 100th Anniversary. Entitled "Reflections," the colorful mural flanks the center staircase on the front of the Port's Amman Building.



Parts for ProdecoTech's e-bikes are made in China, Japan, Taiwan, Korea, Vietnam and the United States. The company has a 60,000-square-foot facility off of Dixie Highway, of which about half is an FTZ activated warehouse and production facility.

cost of their finished products by eliminating U.S. Customs duties on the foreign components.

Recent growth of FTZ activity, and the potential for future growth, necessitated an increase from 305 acres at four sites to more than 388 acres at 15 sites.

Florida ranks as the fifth-largest state for export commodities through FTZs and the 16th highest ranked in terms of overall dollar value at \$6.3 billion, and FTZ No. 25 ranks fourth in the country for warehouse/distribution export activities.

Fiscal Year 2015 saw several major leases for Port Everglades renewed, including three of the Port's major marine terminals.

Mediterranean Shipping Company renewed its 39.18-acre marine terminal for 10 years effective November 1, 2014. The Geneva-based ocean carrier company

is making substantial investments to the terminal including adding electric-powered rubber tire gantry cranes (RTGs) and electric plugs for refrigerated cargo containers.

Florida International Terminal renewed its 36-acre marine terminal effective July 1, 2015, and will expand and relocate the terminal to 46.6 acres by 2020. The lease is for a 10-year term and will see a substantial capital investment in the new terminal. The relocation is part of the Southport Turning Notch Extension.

King Ocean Services Limited renewed its 41-acre marine terminals in Southport and Midport for 10 years effective October 1, 2015. They too will be relocating to a new terminal containing 41 acres in Southport by 2020 as part of the Southport Turning Notch Extension.

Balearia Caribbean LTD renewed its user agreement for five years effective December 1, 2015, extending the Spanish company's commitment to Port Everglades to provide ferry service to the Bahamas.

Seacor Holdings, Inc./Seabulk Towing, Inc. renewed its corporate headquarters lease for 28,818 square feet of office space and 10,000 square feet of warehouse space for five years effective May 1, 2015.

AFCO Agency USA LLC entered into an office lease and long-term grid assignment for 5.34 acres of land in Midport to run a fresh produce operation. Based in Pompano Beach, FL, AFCO operates a container service to Guatemala where the company owns produce farms.



Christopher Gates placed first in the Adult Category and second in the *Broward100* Category at the annual *Keep Port Everglades Shipshape* event.

# sustainability matters

## BEING GREEN

Port Everglades expanded its environmental efforts in FY2015 by signing on as a participant with Green Marine, the largest voluntary environmental program for the maritime industry in North America. Green



Marine's program makes it possible for ports, terminal operators and shipping companies to voluntarily reduce their environmental footprint through a comprehensive program that addresses key environmental issues and criteria. Eleven performance indicators are used including air emissions, community impacts, environmental leadership and other measurable factors.

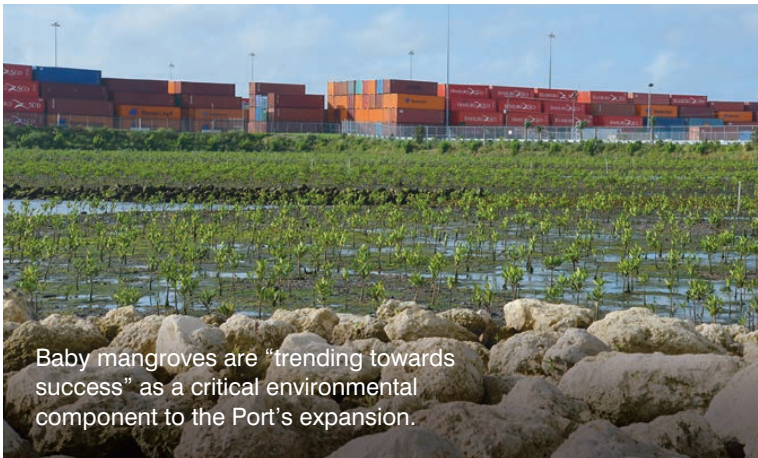
## LEED-ING THE WAY IN RECYCLING

Florida's top businesses and associations came together at the Port to discuss their recycling efforts and how various programs are helping the state reach its 75 percent recycling goal. Port Everglades hosted the Florida Recycling Summit in Cruise Terminal 4, which recently received LEED certification. This one-day event was presented by the Florida Recycling Partnership and featured a behind-the-scenes tour of the Terminal and the Greater Fort Lauderdale/Broward County Convention Center, which has a Gold LEED certification.

Paul D'Annunzio, Royal Caribbean Cruises, discusses recycling at sea at the Florida Recycling Summit.



Deputy Port Director Glenn Wiltshire addresses the media during an emergency response drill.



Baby mangroves are "trending towards success" as a critical environmental component to the Port's expansion.



2015 Keep Port Everglades Shipshape Event.

## NEW SAFETY MEASURES

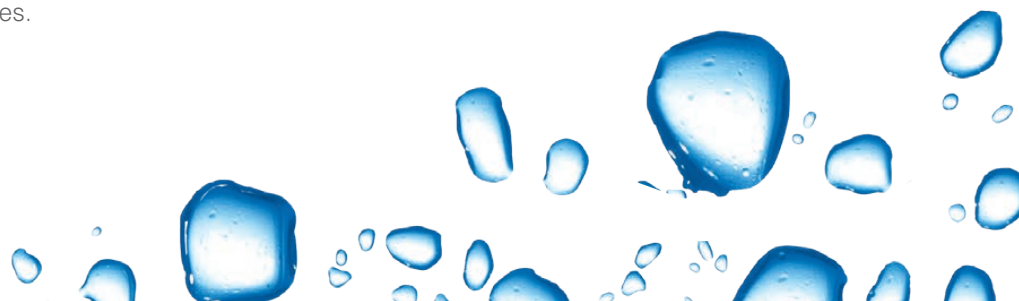
Security, always in the forefront at Port Everglades, received even greater attention during FY2015 through technological upgrades and training. Port Everglades, Fort Lauderdale-Hollywood International Airport (FLL) and the Broward Sheriff's Office hosted a multi-agency exercise to practice emergency response skills in a mock terrorist attack with hostages. The first part of the exercise took place in a cruise terminal and aboard a ship at Port Everglades, with armed terrorists, hostage and hazardous materials scenarios, followed by a simulated terrorist takeover of a commercial jet with hostages at FLL. Port staff also participated in an inter-agency workshop for Communicable Diseases Response that included cruise line customers. In the next three years, the Port will be implementing a \$1.2 million federal grant to improve Maritime Domain Awareness with enhancements that include a secure wireless mesh system and improved access control and visitor management capabilities.

## KEEPING THINGS SHIP SHAPE

The 5th Annual Keep Port Everglades Shipshape event allowed volunteers of all ages and talents to test their creativity and painting skills in a community service project that transformed recycled petroleum drums, donated by Port Consolidated, into decorative trash and recycling bins that are used throughout the Port. This event is held in conjunction with Hands On Broward, and was made even more festive this year with snow cones and popcorn donated by Broward County Sheriff's Office Fire Rescue, Station 6.

## CENTER FOR TRANSPORTATION AWARD

The neutral, non-partisan think tank, the Eno Center for Transportation, awarded Broward County's Port Everglades its prestigious Eno Public-Private Partnership Technical Assistance Award, a grant funded by the Surdna Foundation and valued at \$50,000. As a result, Port Everglades hosted an invitational P3 educational Summit "Is P3 Right for Me?" at the Greater Fort Lauderdale/Broward County Convention Center.



## Port Everglades Waterborne Commerce Chart for the 10 Fiscal Years 2015 through 2006

FISCAL YEAR	2015	2014	2013	2012
<b>Operating Revenue<sup>1</sup></b>	<b>\$ 153,324,384</b>	<b>\$ 153,193,953</b>	<b>\$ 146,824,451</b>	<b>\$ 142,931,312</b>
<b>Expenses</b>	<b>\$ 80,280,711</b>	<b>\$ 79,416,801</b>	<b>\$ 74,937,974</b>	<b>\$ 72,146,510</b>
<b>Gross Margin</b>	<b>\$ 73,043,673</b>	<b>\$ 73,777,152</b>	<b>\$ 71,886,477</b>	<b>\$ 70,784,802</b>
<b>TOTAL WATERBORNE OPERATING REVENUE</b>	<b>\$ 127,584,116</b>	<b>\$ 128,432,403</b>	<b>\$ 125,866,644</b>	<b>\$ 122,018,332</b>
Cruise Revenue	\$ 52,314,661	\$ 59,422,144	\$ 62,152,647	\$ 60,159,964
Containerized Cargo Revenue	\$ 34,846,800	\$ 33,019,453	\$ 31,670,506	\$ 31,321,019
Petroleum Revenue	\$ 32,749,162	\$ 29,363,512	\$ 27,530,193	\$ 25,656,369
Bulk Revenue	\$ 2,827,139	\$ 2,814,888	\$ 1,701,037	\$ 2,003,023
Break Bulk Revenue	\$ 3,671,874	\$ 2,766,579	\$ 2,130,060	\$ 1,552,505
Lay-In Revenue <sup>2</sup>	\$ 1,174,480	\$ 1,045,827	\$ 569,175	\$ 1,078,394
Navy Revenue <sup>2</sup>	\$ -	\$ -	\$ 113,026	\$ 247,058
<b>TOTAL SHIP CALLS</b>	<b>3,768</b>	<b>3,970</b>	<b>3,850</b>	<b>4,000</b>
Cruise Ships	889	877	772	838
Container Ships	1,680	1,860	1,872	1,867
Cargo Ships	218	191	188	194
Petroleum Tankers/Barges	581	564	591	618
Navy/USCG <sup>2</sup>	-	-	14	16
Other (Bunkers/Tugs/Lay-In) <sup>2</sup>	400	478	413	467
<b>TOTAL CRUISE PASSENGERS</b>	<b>3,773,386</b>	<b>4,001,354</b>	<b>3,600,636</b>	<b>3,757,320</b>
Single Day	151,157	121,321	90,909	68,298
Multi-Day	3,622,229	3,880,033	3,509,727	3,689,022
<b>TOTAL CONTAINERIZED CARGO (tons)<sup>3, 4</sup></b>	<b>6,693,446</b>	<b>6,529,771</b>	<b>6,045,588</b>	<b>5,944,513</b>
TEUs Loaded	749,876	735,572	663,410	655,046
TEUs Total	1,060,507	1,013,344	927,572	923,600
<b>TOTAL PETROLEUM (tons)<sup>3, 5</sup></b>	<b>15,743,265</b>	<b>15,176,595</b>	<b>15,330,225</b>	<b>14,830,384</b>
Barrels	111,308,509	107,204,234	108,377,053	104,819,812
<b>TOTAL BULK (tons)<sup>3</sup></b>	<b>1,234,305</b>	<b>1,300,532</b>	<b>884,908</b>	<b>973,191</b>
Bulk Cement	702,600	633,530	534,469	613,051
Dry Bulk	517,137	651,566	337,239	346,976
Liquid Bulk (Non-petroleum)	14,568	15,436	13,200	13,164
<b>TOTAL BREAK BULK (tons)<sup>3, 4</sup></b>	<b>330,647</b>	<b>266,420</b>	<b>191,752</b>	<b>120,812</b>
Steel/Coils/Rebar	236,722	190,173	116,448	53,055
Other Break Bulk	93,925	76,247	75,304	67,757
<b>TOTAL VEHICLES &amp; YACHTS (tons)<sup>3, 4</sup></b>	<b>108,826</b>	<b>106,505</b>	<b>134,506</b>	<b>166,237</b>
Trucks/Trailers	26,131	28,662	30,416	28,222
Tractors	27,232	33,019	50,247	76,163
Yachts/Boats	49,514	40,200	43,744	55,198
Autos	5,872	4,180	5,310	4,307
Buses	77	444	4,789	2,347
<b>TOTAL WATERBORNE COMMERCE (tons)<sup>3</sup></b>	<b>24,001,663</b>	<b>23,273,318</b>	<b>22,452,473</b>	<b>22,116,275</b>

<sup>1</sup>FY 2013 Operating Revenue is adjusted to exclude Property Damage Recoveries, considered Non-Operating Revenue.

<sup>2</sup>FY 2014 and 2015 Navy revenue and vessel calls are included in Lay-in Revenue and Other vessel calls respectively.

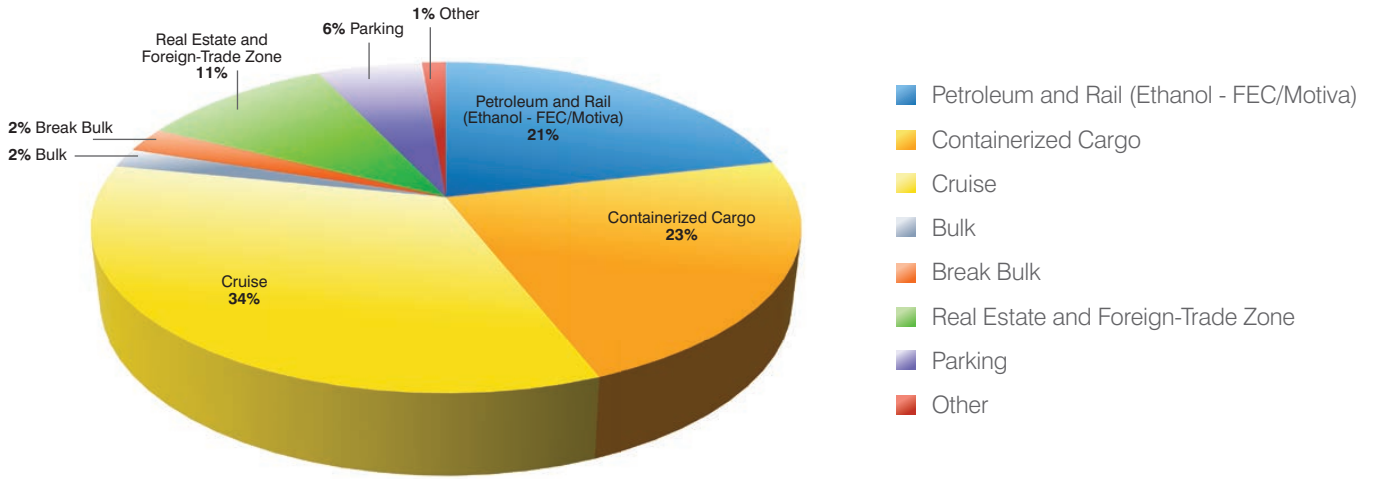
<sup>3</sup>Tonnage is measured in 2,000-pound short tons.

<sup>4</sup>Vehicles & Yachts tonnage is presented in detail in its own section for informational purposes, but this tonnage is accounted for in other areas above.

<sup>5</sup>Petroleum does not include truck and rail volumes. FY 2015 Total Petroleum volume including Truck & Rail is 16,509,409 tons; 116,856,258 barrels.

2011	2010	2009	2008	2007	2006
\$ 139,177,090	\$ 124,653,452	\$ 114,441,818	\$ 121,169,061	\$ 112,500,017	\$ 107,577,863
\$ 73,405,360	\$ 73,950,966	\$ 73,235,677	\$ 73,093,351	\$ 72,111,017	\$ 69,117,148
\$ 65,771,730	\$ 50,702,486	\$ 41,206,141	\$ 48,075,710	\$ 40,389,000	\$ 38,460,715
\$ 118,021,876	\$ 103,312,041	\$ 92,665,832	\$ 96,958,452	\$ 90,737,653	\$ 85,850,912
\$ 56,754,102	\$ 45,724,190	\$ 37,428,549	\$ 35,217,120	\$ 31,483,362	\$ 28,146,431
\$ 31,669,031	\$ 29,473,963	\$ 28,711,223	\$ 33,867,064	\$ 28,556,927	\$ 25,393,178
\$ 25,771,885	\$ 25,486,535	\$ 23,537,174	\$ 23,620,073	\$ 23,756,489	\$ 22,946,933
\$ 1,378,516	\$ 925,567	\$ 1,090,407	\$ 1,599,476	\$ 3,251,766	\$ 5,661,670
\$ 1,283,503	\$ 872,967	\$ 886,826	\$ 1,670,354	\$ 2,803,198	\$ 2,798,064
\$ 806,288	\$ 467,858	\$ 736,089	\$ 692,866	\$ 384,696	\$ 468,490
\$ 358,551	\$ 360,961	\$ 275,564	\$ 291,499	\$ 501,215	\$ 436,146
4,183	4,079	4,251	5,226	5,496	5,510
969	1,015	1,007	1,676	1,852	1,763
1,861	1,830	1,980	2,197	2,270	2,185
180	113	105	157	202	268
630	661	683	727	732	744
26	29	34	22	39	29
517	431	442	447	401	521
3,952,843	3,674,226	3,139,820	3,227,770	3,409,946	3,239,154
288,740	360,018	302,866	591,059	719,888	779,470
3,664,103	3,314,208	2,836,954	2,636,711	2,690,058	2,459,684
5,787,961	5,216,831	5,204,103	6,584,747	6,060,149	5,688,442
621,632	552,781	551,862	697,808	665,729	624,524
880,999	793,227	796,160	985,095	948,680	864,030
15,325,199	15,483,856	15,337,063	16,143,971	17,486,726	17,566,394
108,262,845	109,380,437	108,356,216	113,941,485	122,979,685	123,479,901
531,572	511,467	566,820	895,147	1,752,974	2,954,310
375,050	264,211	306,727	494,054	1,432,837	2,465,753
141,189	234,068	246,988	387,383	307,825	475,084
15,333	13,188	13,105	13,710	12,312	13,473
94,921	69,960	67,462	91,007	302,301	376,535
27,180	15,192	15,523	17,660	175,361	256,271
67,741	54,768	51,939	73,347	126,940	120,264
180,986	181,169	172,361	240,129	196,014	152,549
28,112	34,105	40,903	69,712	57,390	28,729
83,337	79,210	65,255	69,552	52,089	45,462
60,812	54,396	53,871	75,729	63,999	57,668
7,253	12,972	11,314	23,845	20,184	16,983
1,472	485	1,018	1,291	1,720	3,708
22,087,515	21,640,144	21,503,720	24,227,435	26,400,271	27,114,362

## Port Revenue Center Contributions

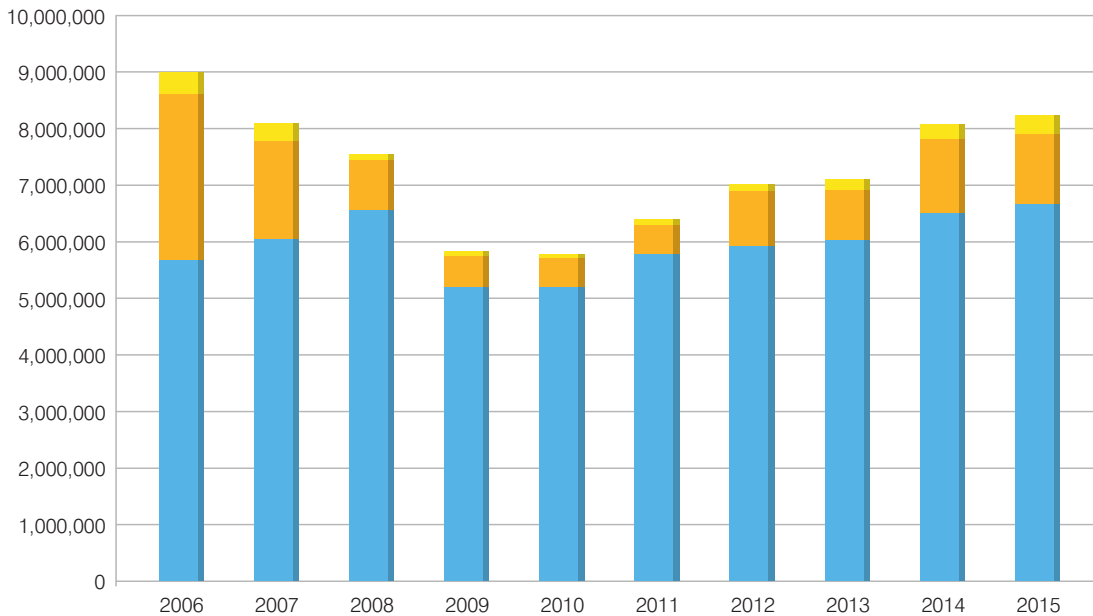


Source: Port Everglades Department

## Historical Cargo Tonnage Activity

Containerized, Bulk, Break Bulk

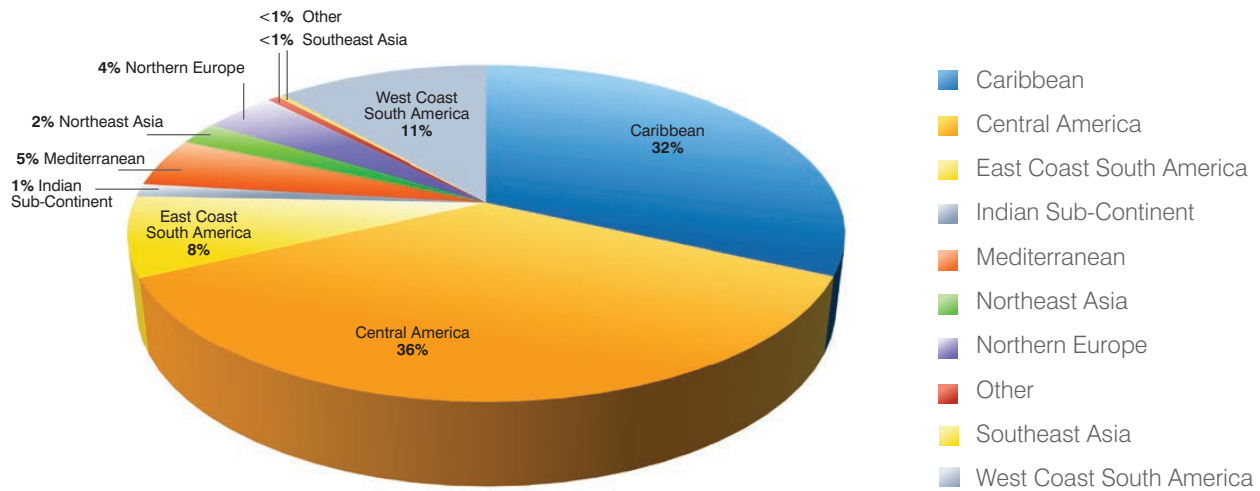
Fiscal Years 2006-2015  
(Measured in Short Tons)



Source: Port Everglades Department

■ Container   
 ■ Bulk (non-petroleum)   
 ■ Break Bulk

## Percentage of Port Everglades Containerized Cargo TEU Activity by Trade Lane



Source: PIERS

## Containerized Cargo Performance in Key Markets

VOLUME IN TONS		US PORT						
TRADE LANE	PORT EVERGLADES	W PALM BCH	JACKSONVILLE	MIAMI	CHARLESTON	SAVANNAH	Grand Total	
CARIBBEAN	2,220,568	1,356,407	328,695	1,140,858	129,588	287,077	5,463,194	
CENTRAL AMERICA	2,156,267	681	66,182	2,042,674	239,546	347,560	4,852,910	
EAST COAST SOUTH AMERICA	569,654	16,523	571,048	90,759	622,232	674,479	2,544,696	
INDIAN SUB-CONTINENT	108,549	0	34,180	237,299	1,190,093	1,761,634	3,331,755	
MEDITERRANEAN	531,622	210	31,021	401,747	570,197	2,749,103	4,283,899	
MIDDLE EAST	20,204	0	11,324	51,202	309,053	1,331,003	1,722,786	
NORTHERN EUROPE	271,199	221	170,081	558,965	4,332,242	2,410,360	7,743,068	
NORTHERN FAR EAST	162,459	732	1,104,893	1,862,221	3,934,362	11,907,943	18,972,611	
SOUTHEAST ASIA	31,866	39	301,442	304,191	1,129,830	3,265,238	5,032,606	
WEST COAST SOUTH AMERICA	783,218	2,409	173,494	465,495	848,768	662,921	2,936,304	
OTHERS	39,404	140,980	3,361,978	84,037	795,117	835,578	5,257,094	
GRAND TOTAL	6,895,009	1,518,202	6,154,339	7,239,450	14,101,028	26,232,895	62,140,923	
% of TOTAL CARGO	11%	2%	10%	12%	23%	42%	100%	

TOTAL LOADED TRAFFIC TEUs		US PORT						
TRADE LANE	PORT EVERGLADES	W PALM BCH	JACKSONVILLE	MIAMI	CHARLESTON	SAVANNAH	Grand Total	
CARIBBEAN	237,317	153,655	33,875	119,293	11,514	26,598	582,253	
CENTRAL AMERICA	269,047	204	5,851	239,367	20,484	34,470	569,424	
EAST COAST SOUTH AMERICA	57,048	2,017	53,537	8,657	58,104	53,923	233,287	
INDIAN SUB-CONTINENT	6,659	-	2,672	12,830	122,093	186,656	330,910	
MEDITERRANEAN	34,854	77	2,462	31,341	54,706	252,561	376,001	
MIDDLE EAST	2,402	-	1,014	6,968	33,745	147,469	191,598	
NORTHERN EUROPE	29,053	23	12,232	58,179	551,590	254,926	906,003	
NORTHERN FAR EAST	16,258	55	135,584	195,331	409,077	1,399,873	2,156,177	
SOUTHEAST ASIA	2,416	6	41,168	35,999	114,013	341,213	632,014	
WEST COAST SOUTH AMERICA	85,449	145	13,511	45,408	80,072	51,264	534,814	
OTHERS	4,274	11,486	457,734	7,052	81,685	69,782	275,850	
GRAND TOTAL	744,780	167,667	759,640	760,427	1,537,083	2,818,734	6,788,332	
% of TOTAL CARGO	11%	2%	11%	11%	23%	42%	100%*	

\* Percentages are rounded to nearest whole percentage.

Source: PIERS

## Top 10 Trading Partners for Containerized Cargo

Imported

Exported

RANK	TRADING PARTNER	TEUs	TONS	VALUE
1	HONDURAS	57,919	451,186	\$1,903,029,576
2	GUATEMALA	46,242	412,697	\$612,790,372
3	DOMINICAN REPUBLIC	24,367	164,469	\$1,537,957,309
4	BRAZIL	21,694	295,815	\$456,034,232
5	ITALY	14,966	176,182	\$291,230,832
6	PEOPLES REP OF CHINA	12,678	106,846	\$291,436,746
7	CHILE	11,329	127,463	\$176,477,056
8	COLOMBIA	11,088	105,036	\$303,958,859
9	NICARAGUA	10,106	82,787	\$683,701,639
10	TURKEY	9,044	177,835	\$176,964,828

Ranked by TEUs

Source: PIERs

RANK	TRADING PARTNER	TEUs	TONS	VALUE
1	HONDURAS	41,436	272,341	\$2,726,297,066
2	DOMINICAN REPUBLIC	40,839	303,819	\$1,961,301,239
3	GUATEMALA	35,090	176,418	\$847,954,379
4	BAHAMAS	26,376	177,589	\$567,353,618
5	NETHERLANDS ANTILLES	23,524	192,699	\$667,613,381
6	VENEZUELA	21,949	133,667	\$729,233,598
7	TRINIDAD AND TOBAGO	19,364	140,891	\$564,945,383
8	COLOMBIA	15,949	116,043	\$617,533,573
9	EL SALVADOR	15,251	95,872	\$500,947,253
10	BRAZIL	14,810	69,819	\$1,396,231,173

Ranked by TEUs

Source: PIERs

## Top 10 Imported Containerized Commodities

RANK	COMMODITY	TEUs	TONS	VALUE
1	FRUITS, MISCELLANEOUS	36,096	339,504	\$150,925,895
2	BANANAS	27,851	286,902	\$82,645,539
3	APPARELS, MISCELLANEOUS	17,927	107,450	\$2,181,228,344
4	VEGETABLES	15,134	137,914	\$108,453,566
5	WOMEN'S & INFANTWARE	14,290	67,939	\$1,371,303,631
6	GENERAL CARGO, MISCELLANEOUS	10,612	84,177	\$626,846,145
7	FURNITURE	8,236	35,889	\$106,381,079
8	NON ALCOHOLIC BEVERAGES	8,232	107,026	\$72,298,550
9	MENSWEAR	8,065	46,052	\$643,617,363
10	MARBLE, ONYX	8,016	174,596	\$102,266,520

Ranked by TEUs

Source: PIERs

## Top 10 Exported Containerized Commodities

RANK	COMMODITY	TEUs	TONS	VALUE
1	GENERAL CARGO, MISCELLANEOUS	50,777	350,795	\$2,633,151,932
2	GROCERY PRODUCTS, MISCELLANEOUS	39,645	326,483	\$763,770,082
3	AUTOMOBILES	35,924	78,422	\$555,999,877
4	APPARELS, MISCELLANEOUS	25,045	201,502	\$2,797,557,559
5	PAPER & PAPERBOARD, INCLUDING WASTE	19,113	179,083	\$153,034,344
6	AUTO PARTS	18,043	108,273	\$275,374,946
7	FURNITURE	10,515	46,169	\$198,580,469
8	BUILDING MATERIALS	9,660	88,606	\$184,508,748
9	FABRICS, INCLUDING RAW COTTON	9,159	72,861	\$781,877,375
10	HOUSEHOLD GOODS	9,027	41,308	\$96,005,083

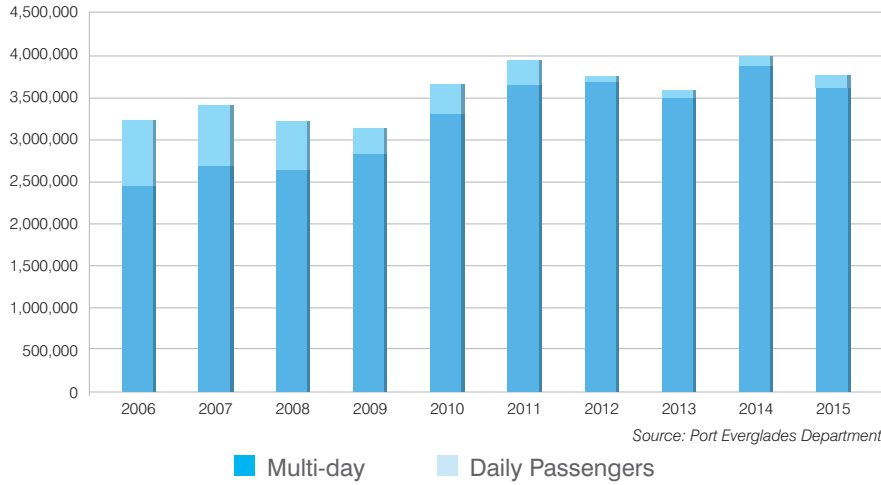
Ranked by TEUs

Source: PIERs



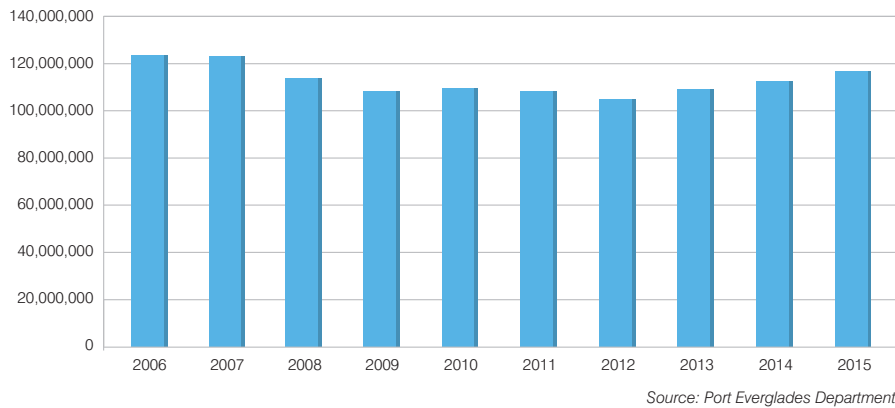
## Historical Cruise Passenger Activity

Fiscal Years 2006-2015



## Historical Petroleum Activity

Fiscal Years 2006-2015  
(Measured in Barrels)



## Petroleum Product Throughput

FY2015 vs. FY2014  
(Volume in Barrels)

	FY2015	FY2014	Percentage Change
Asphalt	359,145	444,759	-23.8%
Aviation Gasoline	218,328	248,137	-13.7%
Diesel Fuel	14,667,386	13,537,423	7.7%
Fuel Oil	3,174,376	4,231,440	-33.3%
Gasoline	60,228,748	58,760,789	2.4%
Jet Fuel	30,605,013	27,638,726	9.7%
Propane	175,668	206,137	-17.3%
Crude Oil (Loaded)	715,630	821,778	-14.8%
Ethanol (vessel)	1,164,114	1,315,044	-13.0%
Ethanol (truck/rail)*	5,547,749	5,165,850	6.9%
<b>Totals</b>	<b>116,856,258</b>	<b>112,370,083</b>	<b>3.8%</b>

Source: Port Everglades Department

\* Truck & Rail Ethanol numbers are not included as waterborne commerce  
 \*\* Volume numbers are rounded and therefore may not equal to the total amounts



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port

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Standing (L-R): Chip LaMarca, District 4 • Dale V.C. Holness, District 9 • Lois Wexler, District 5  
Mark D. Bogen, District 2 • Tim Ryan, District 7 • Stacy Ritter, District 3 • Beam Furr, District 6



Port Everglades is a service of the Broward County Board of County Commissioners



For more information, please contact:

Port Everglades Department

Corporate & Community Relations

1850 Eller Drive

Fort Lauderdale, FL 33316

email: [porteverglades@broward.org](mailto:porteverglades@broward.org)

phone: 954-468-3527

[porteverglades.net](http://porteverglades.net)

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