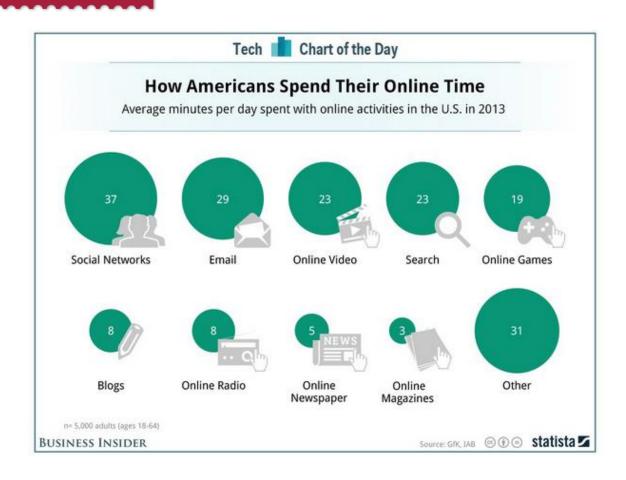


SEO 101





SEO: Why We Care

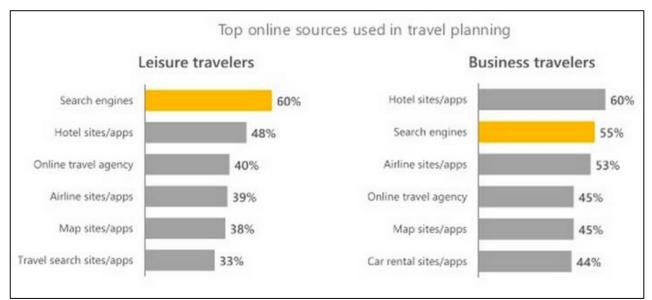


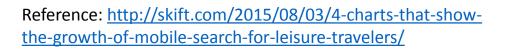
Opportunity

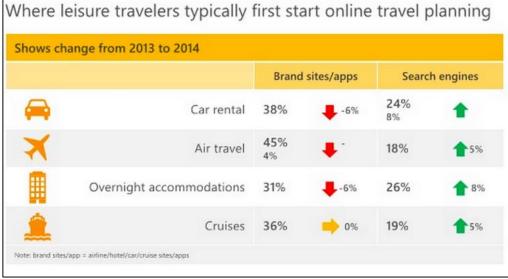
- 3.3 billion Google searches daily
- In the past year, 71% of the traffic to denver.org
 came through organic search
- Google's travel study says that leisure travelers are turning to search engines as their first step in trip planning
- Search engines are used in all stages of planning a trip from researching locations to booking hotels



SEO: Why We Care Contd.









Keywords

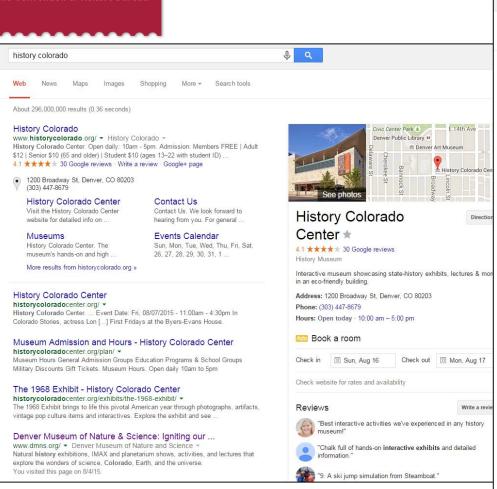
The first step is picking out the keywords you would like your site to rank for. This will be the focus of your optimizations.

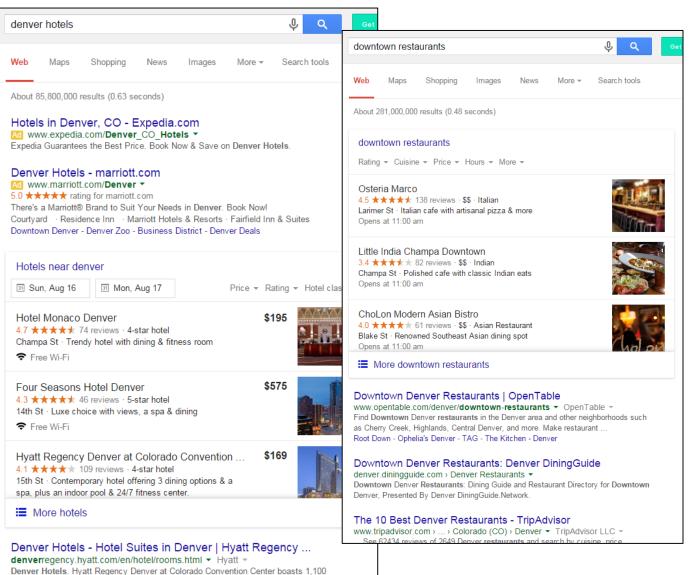
Google <u>Adword's keyword planner tool</u> can help you decide which keywords to go after.

Search terms	Avg. monthly searches ?	Competition ?
denver brewery tours	1,000	Low
denver tours	L <u>~</u> 880	High
denver sightseeing	<u>⊬</u> 590	Low
denver microbrew tour	L <u>~</u> 480	Low
denver tour	L <u>~</u> 170	Medium
denver beer tour	L <u>~</u> 170	Low
denver walking tours	L <u>~</u> 170	Low
denver city tours	<u>L</u> 110	High
denver bus tours	<u>L</u> 110	High
denver sightseeing tours	<u>l</u> 90	High
denver mountain tours	<u>∟</u> 50	Medium
denver tour companies	<u>L~</u> 20	Medium
free denver tours	<u>L~</u> 10	Medium
best denver tours	<u>L</u> 10	Medium



Search Engine Results Page



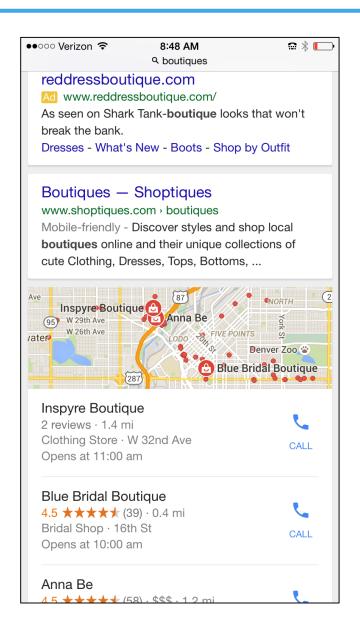


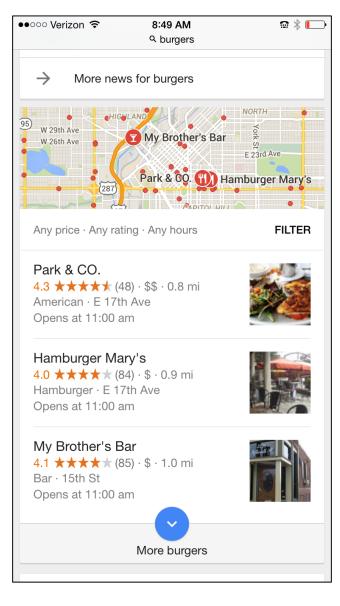
newly renovated hotel guestrooms including 60 suites. The 37 floors of our ...



Search Engine Results Page: Mobile and Local

- Frequently check the mobile search landscape as travelers are frequently using their phones to see what is around them
- For best results, make sure your Google + Business Profile is filled out using keywords







How Google Thinks

- Google bots crawl the web for new or updated content
- Google bots read HTML to find out what the page is about
- Google serves up relevant, personalized results
 - The algorithm considers: where the searcher is, searchers intent, search history, social extensions



To determine what a page is about and a page's reputation, Google looks at:

- Crawlability
- On Page Elements
- Off Page Elements

And acquiring higher search engine rankings and authority involves

- Technical site elements
- On page optimization
- Off page promotion



Crawlability & Technical Site Elements



In order for Google bots to be able to crawl a website, it must be healthy. Some of the first things to consider are:

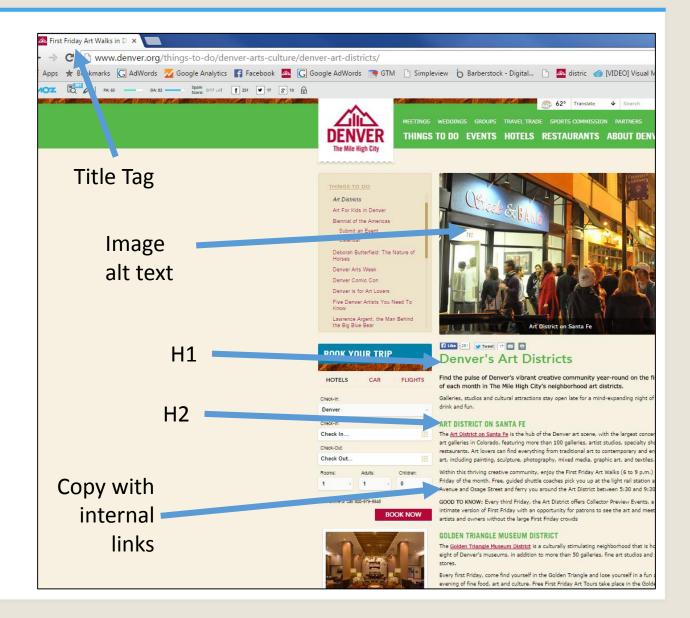
- Pages are indexed with Google Webmaster tools using an XML or HTML sitemap
- No duplicate pages
- Fast site load time
- No server errors



On Page Elements and Optimization

In order for Google to rank your page it must first know what it's about. There are many ways to tell Google what your page is about.

- <u>Title Tag</u>: Should be between 50 and 65 characters and contain priority keywords and company name
- <u>Image Alt Text</u>: Should tell what the image is
- H1 and H2: Title of the article





Off Page Elements & Off Page Promotion



Inbound links help build Authority and Reputation

Reputation:

- Anchor text of the link, or the link's surrounding text
- Reputation of the linking site

Authority:

- Overall "power" of linking site achieved via all of their inbound links, domain history, internal architecture, and several other factors.
- Social Media platforms and PR outlets can send signals to search engines about important SEO landing pages



THANK YOU!

