

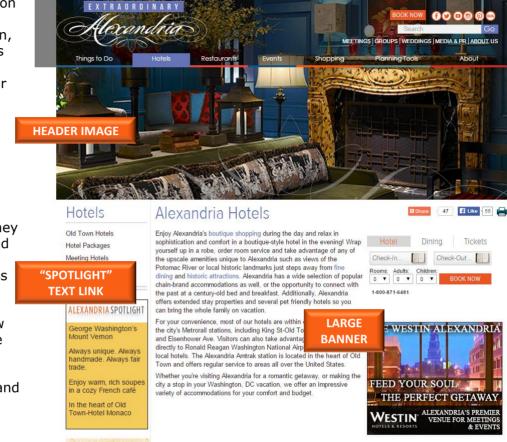
Alexandria Convention and Visitors Association Online Advertising Media Kit www.VisitAlexandriaVA.com

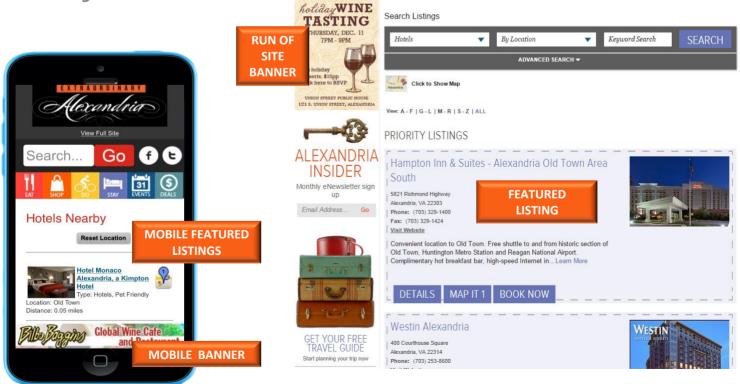
Each year, millions of visitors rely on the official website of Alexandria Convention and Visitors Association, VisitAlexandriaVA.com, to help this highly targeted travel-oriented audience decide how to spend their money for hotel rooms, dining, entertainment, unique adventures and corporate meetings.

OVER 847,000 USERS visit VisitAlexandriaVA.com each year, viewing over 3,385,500 pages of information. They are on our website for one primary reason: they expect to visit our communities and spend money while doing so, enjoying all the diversity & richness our region has to offer.

NEARLY 74% OF USERS are new to VisitAlexandriaVA.com. If you're an advertiser, this means just one thing – these online visitors represent potential new business and new customers for you.

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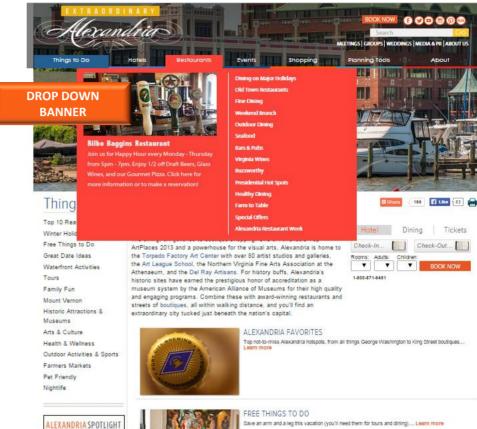


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IMPRESSIVE ADVERTISING PERFORMANCE is enjoyed on VisitAlexandriaVA.com because you're showcased in front of your perfect "ready-to-spend" customers. That's why advertising click-through rates (CTR) on travel sites like VisitAlexandriaVA.com are typically 3 to 6 times the national average - or higher - than banner advertising on other sites like Google or Yahoo.

A MOBILE PRESENCE, TOO, is available. That's critically important since mobile phone & tablet users may be in our area and want to book a room, dine out or be entertained right now!

RESULTS frequently reported by advertisers on travel sites like VisitAlexandriaVA.com indicate that such websites quickly become the top referring website to their own....and hotels report ROIs of \$4 -\$6 in bookings, and more, for each \$1 invested. That's powerful advertising!



College & NFL nights o 15 Big Screens **PAGE SPONSORSHIP**

WATERFRONT ACTIVITIES With the Potomac River lining Alexandria, sometimes the best view of the city is by boat!...



TOURS

DROP DOWN BANNER Hotels: \$400/Mo.

Shopping: \$200/Mo. Restaurants: \$250/Mo. **MOBILE BANNER**

\$200/Mo. **PAGE SPONSORSHIP**

Things To Do: \$200/Mo. Events: \$200/Mo.

Hotels: \$125/Mo.

Restaurants: \$125/Mo.

43% of travelers start planning their trips 4 months, or more, in advance...80% do so 2 months, or more, in advance.

Use & Impact of Travel Reviews, Gretzel & Yoo, Texas A&M.

9 out of 10 mobile searches lead to action. More than 50% lead to sales.

FEATURED LISTINGS

Hotels & Lodging: \$300/Mo. Things To Do: \$150/Mo. Restaurants: \$175/Mo. **MOBILE FEATURED LISTINGS**

Hotels & Lodging: \$150/Mo. Things To Do: \$75/Mo. Restaurants: \$85/Mo. "SPOTLIGHT" TEXT LINKS \$100/Mo. - 10K Impressions **RUN OF SITE BANNER** \$175/Mo.

LARGE BANNER \$275/Mo **HEADER IMAGE** Varies by Page \$100/Mo. - \$150/Mo.