



electro-active technologies

reinvest your waste.



Innovation &
Entrepreneurship

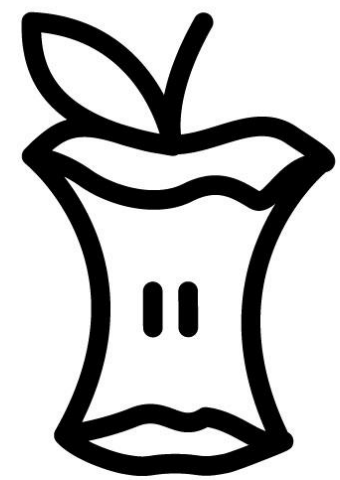
Innovation Showcase

September 20, 2018

“Renewable hydrogen is the missing link for a totally carbon-free world.”
- Isabelle Kocher, CEO Engiegroup

But how do we get there?

Problem

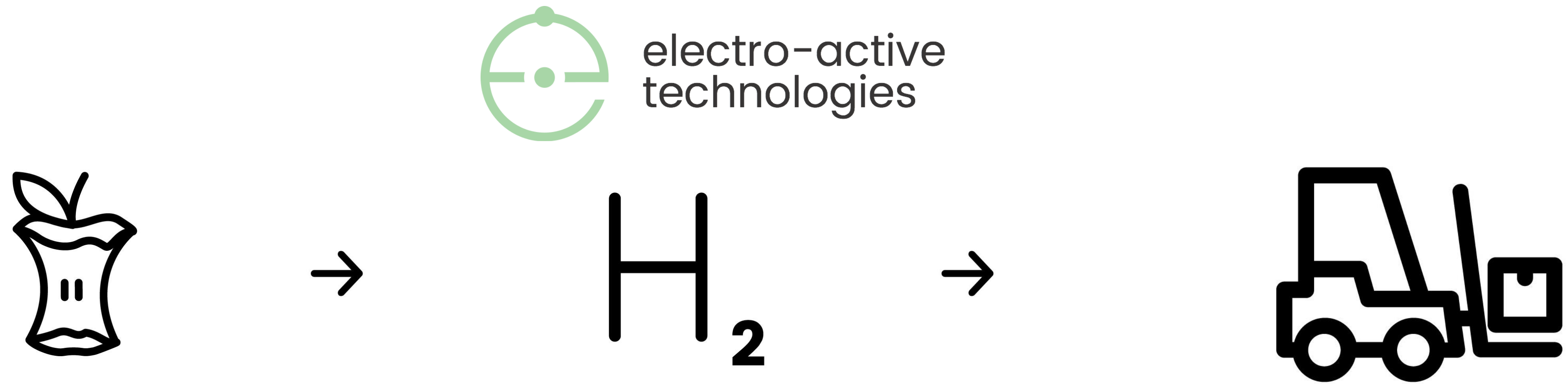


40% of food is
wasted, costing
cities and
companies
millions/year
\$\$



Hydrogen
currently
costs \$6-
12/kg
\$\$

Value Proposition

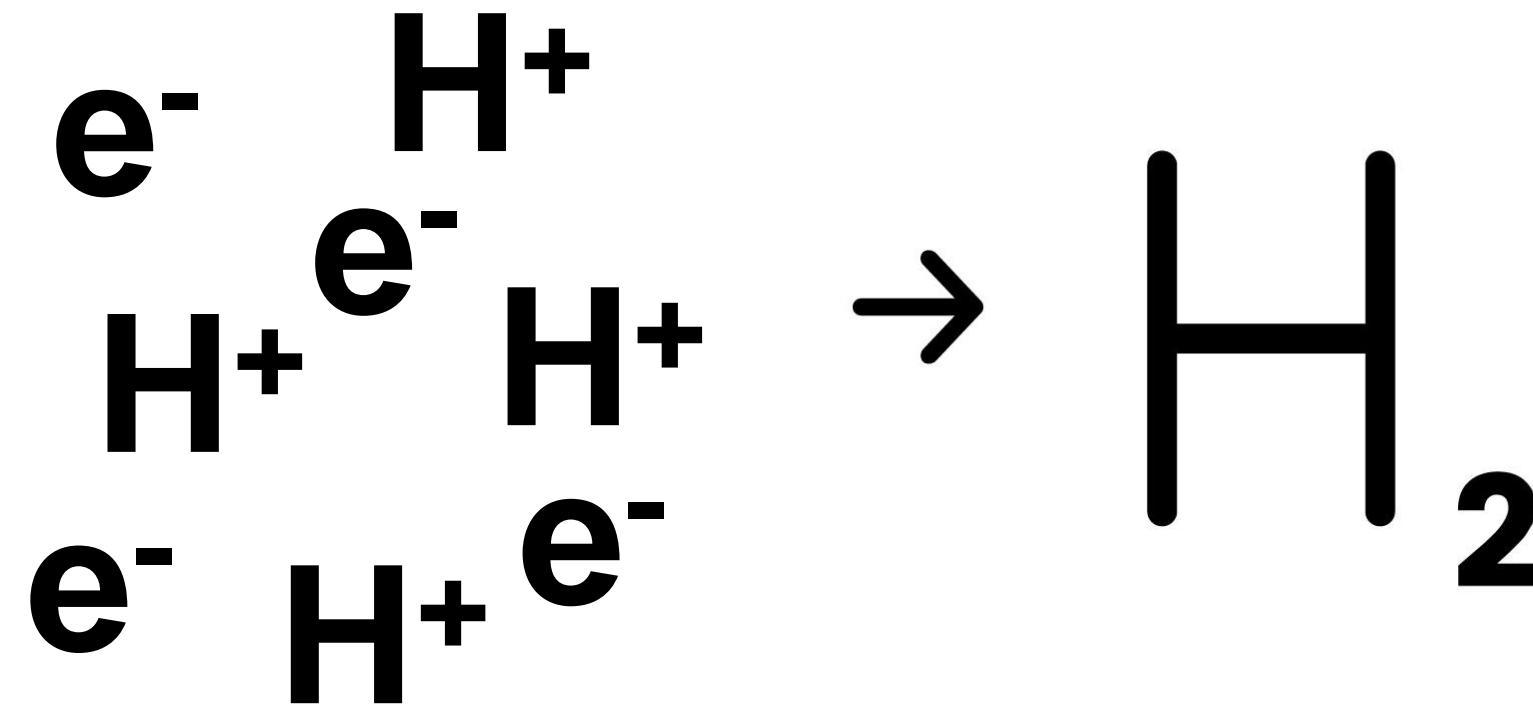
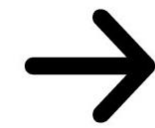
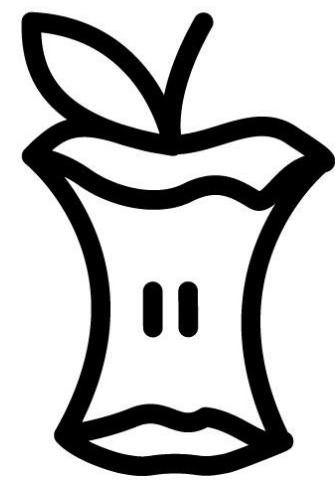


Electro-Active Technologies will use food waste to provide fuel cell forklift fleets with a >20% cheaper and more reliable supply of renewable hydrogen that will save \$15k-\$350k/yr (~2k/forklift), while creating a sustainable image for our customers

Technology



electro-active technologies



Waste input

Microbial electrolysis

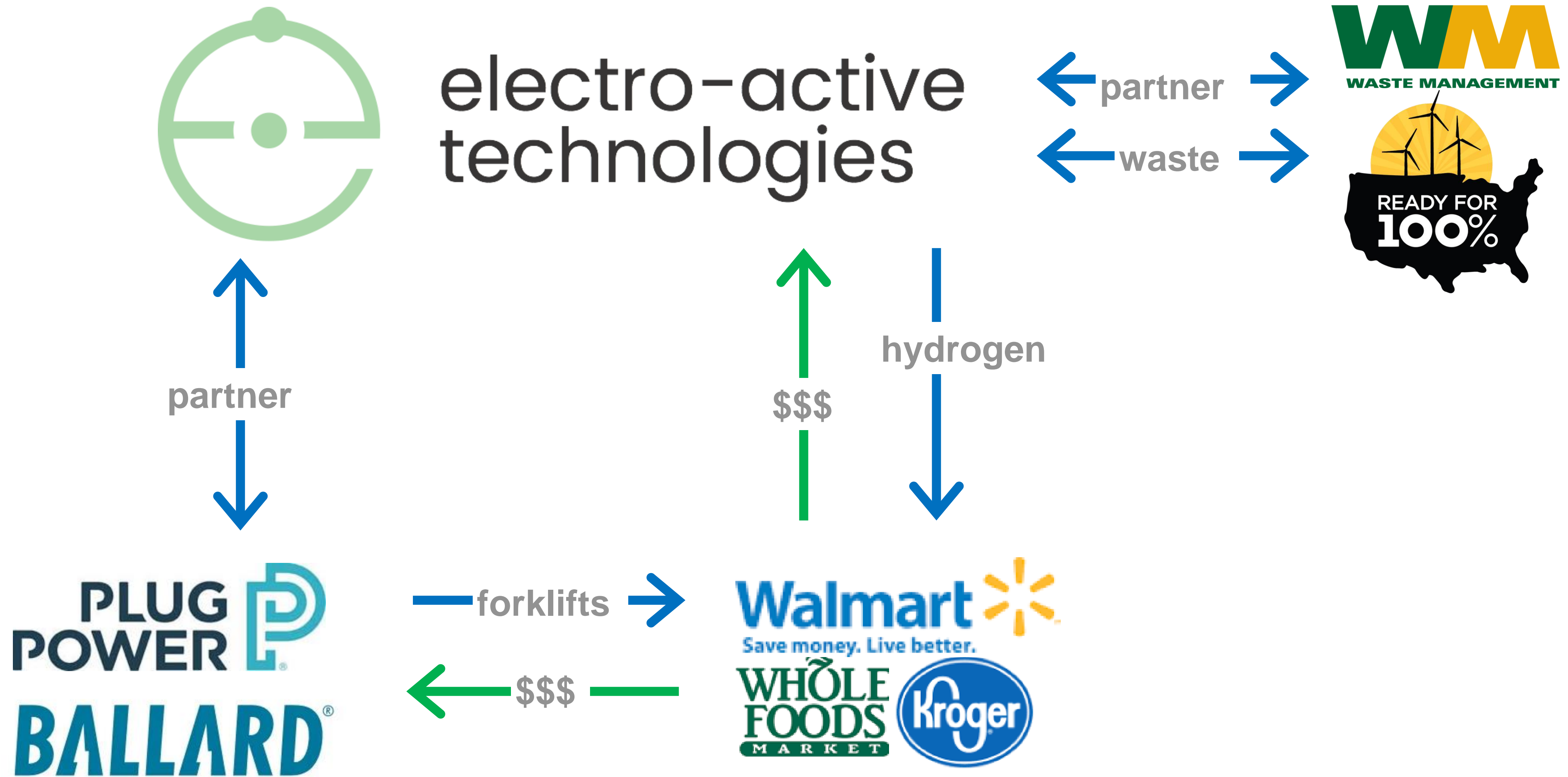
Fuel cell power

Cities/companies paying for waste offtake


Our process can reduce GHG emissions by 66% compared to natural gas derived hydrogen

= lower price and increased sustainability and reliability for small/distant users

Business Model



Competition

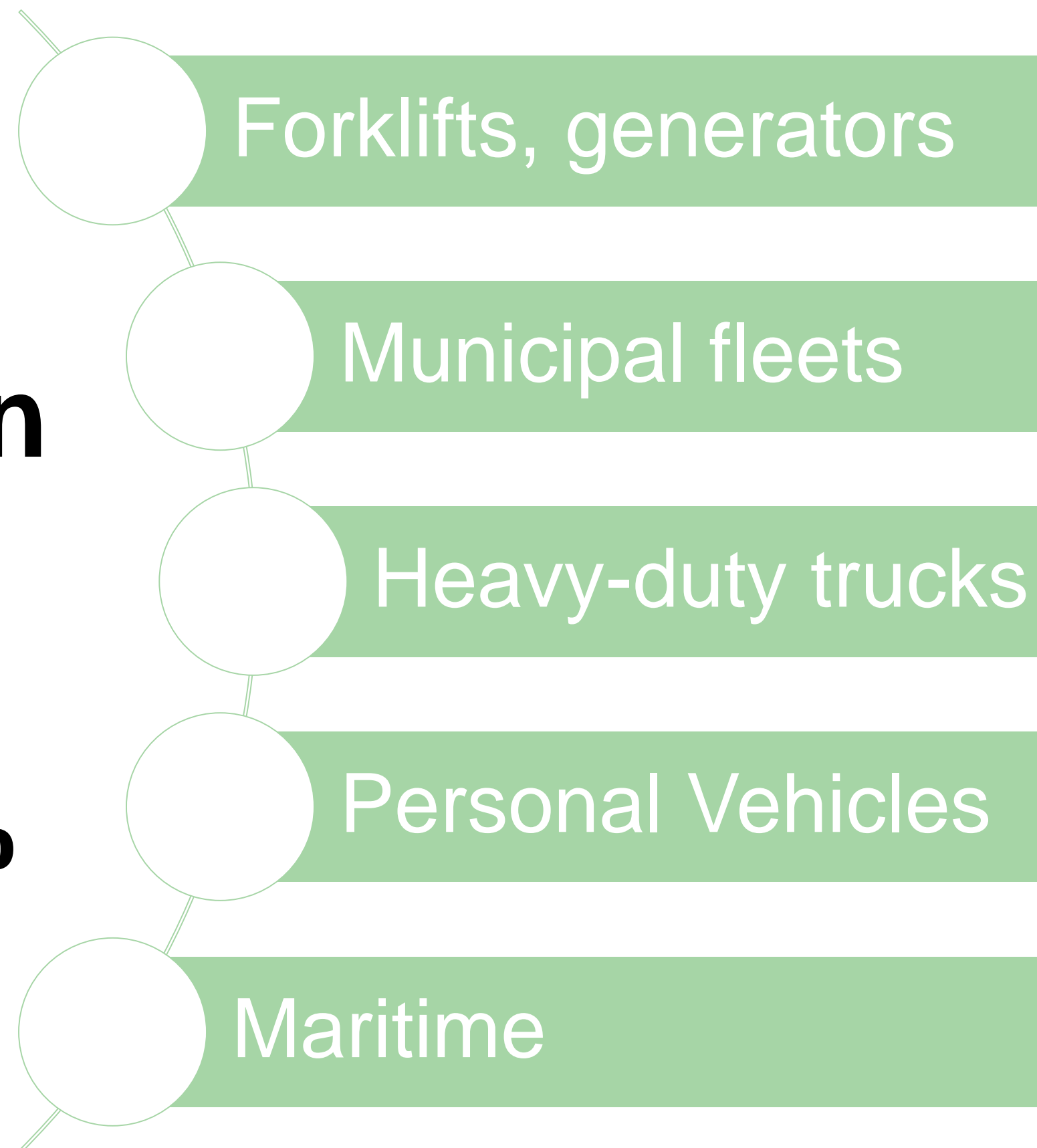
Hydrogen Source	Cost	Onsite	Waste management	Renewable
 electro-active technologies	<\$6/kg	✓	✓	✓
Natural Gas (central)	\$6-12/kg	✗	✗	✗
Electrolysis (central)	>\$10/kg	✗	✗	✓



Market Analysis

\$3 - \$13 Billion

CAGR of 28%



Near-term

Long-term

Limited by hydrogen availability/price



Team



Dr. Alex Lewis
CEO & Co-Founder



Dr. Abhijeet Borole
Co-Founder



Pinakin Patel
Technology Advisor



Lynn Youngs
Finance Advisor

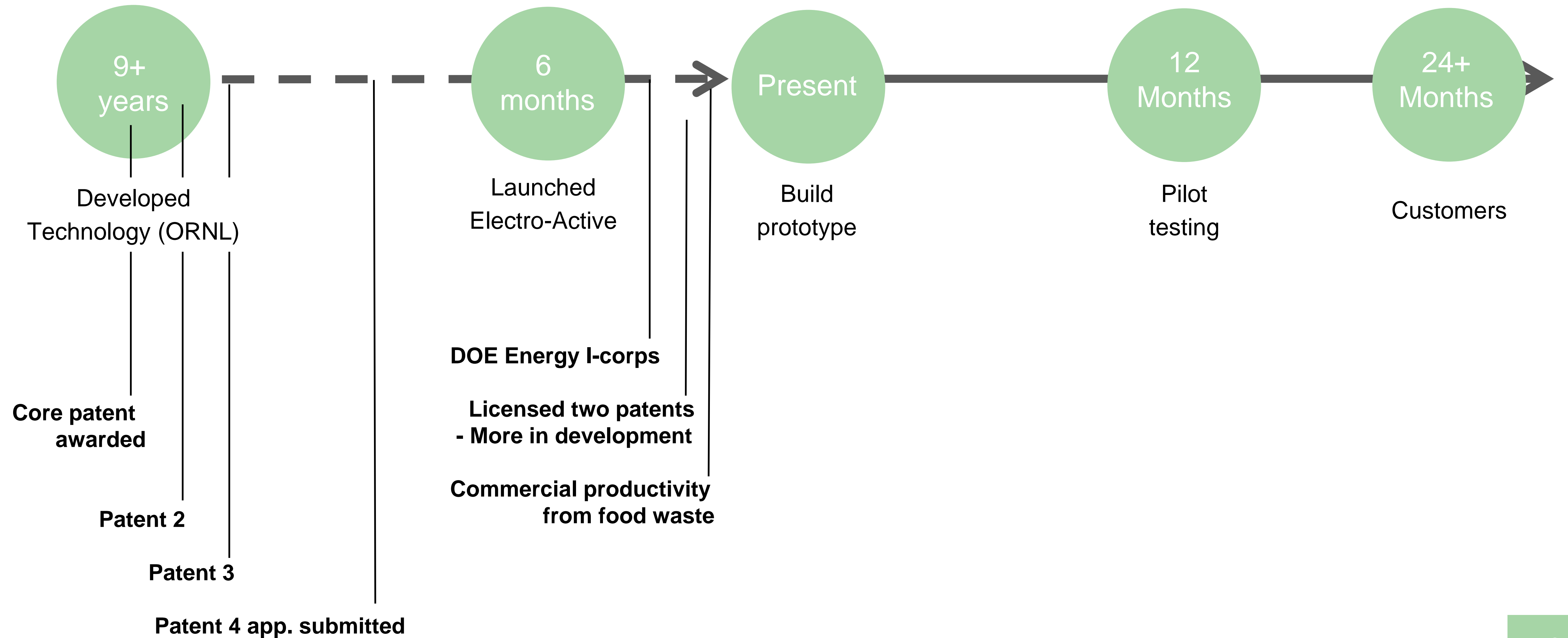


Jim Petrecky
(Formerly @Plug Power)

Industry Mentor
Energy I-Corps



Current Status + Timeline



Next Steps

Build Prototype

Build 1-L prototype

Demonstrate continuous performance with food waste

New Patent Applications

Submit 2 new applications, Document hydrogen productivity to advance IP position

Build Management Team

Business advisor, IP/legal advisor

Funding

Pursue Seed and Phase I funding from \$50k-\$200k

- Pursue funding from gov't/state/foundation sponsors

Develop partnerships to build pilot partners/project team





Waste is the next **gold**

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reinvest your waste.

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