Why We Are Here

At an average annual compensation of nearly $260,000, the cost of adding a full-time Chief Information Security Officer (CISO) can far exceed the budgets of many small and midsized businesses (SMBs). However, many SMBs don't require a full time security leadership position; part-time experienced guidance is all that is needed. That's where a Virtual CISO (vCISO) adds value.
About Me
What is a Chief Information Security Officer (CISO)?

- First CISO
- Today’s definition
- Technical
- Business
- Organization location
Purpose

• Manage risk
• 3LOD
• Org location again
• Segregation of duties
Regulations/Standards and Frameworks

• HIPAA
• GDPR
• PCI
• NYS DFS

• ISO 27001
• NIST 800-53
• NIST CSF
• FFIEC CAT
SMB Concerns

- Size less than 200 less than $50M
- No budget for FT CISO
- $260K
- Not needed full time
- Projects or ongoing
What is a Virtual CISO?

• Consultant
• Part time
• Experience as a CISO
• Not an IT Sec Dir
• Works remote
How a Virtual CISO Can Help

• ISMS
• Governance
• Compliance
How a Virtual CISO Can Help

- Gap and maturity assessments
- Risk assessments
- Risk treatment
How a Virtual CISO Can Help

• Direct IT on Controls
• Security Ops Center interface
• BC/DR
• Training
How a Virtual CISO Can Help

• SOC2 audit support
• Vendor management
• Client comfort
Engaging a Virtual CISO

- Vetting
- Scope
- Goals and immediate needs
Engaging a Virtual CISO

• Initial Request List
• SME interviews
• Assessment
Engaging a Virtual CISO

• Internal access
• Communications
• Meeting cadence
Final Thoughts

- Your team
- Share
- Relationship
Questions?

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